



WTNH
8 Elm Street
New Haven, CT 06510
(203) 784-8888

CONTRACT

<u>Contract / Revision</u> 213154 /		<u>Alt Order #</u> 6861679
<u>Product</u>		
<u>Contract Dates</u> 10/09/12 - 10/15/12		<u>Estimate #</u> 1991
<u>Advertiser</u> POL/DSCC IE		<u>Original Date / Revision</u> 10/08/12 / 10/08/12
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Station</u> WTNH	<u>Account Executive</u> Petty Philadelphia	<u>Sales Office</u> Petty/Philadelph
<u>Special Handling</u>		
<u>Demographic</u> Adults 35+		
<u>IDB#</u>	<u>Advertiser Code</u>	<u>Product Code</u>
<u>Agency Ref</u> IN14921		<u>Advertiser Ref</u>

And:

Waterfront Strategies
1010 Wisconsin Avenue
Suite 800
Washington, DC 20007
USA

*Line	Ch	Start Date	End Date	Description	Start Time	Day	Length	Spots/Week	Rate	Rating	Spots	Amount
N 1	WTNH	10/09/12	10/12/12	M-F 9a-10a	9a-10a		:30				3	\$1,800.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>		
Week:		10/08/12	10/14/12	-TWTF--				3	\$600.00	0.00		
N 2	WTNH	10/09/12	10/12/12	M-F 10a-11a	10a-11a		:30				3	\$1,800.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>		
Week:		10/08/12	10/14/12	-TWTF--				3	\$600.00	0.00		
N 3	WTNH	10/09/12	10/12/12	The View	11a-12p		:30				2	\$1,800.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>		
Week:		10/08/12	10/14/12	-TWTF--				2	\$900.00	0.00		
N 4	WTNH	10/09/12	10/12/12	The Chew	1p-2p		:30				3	\$1,950.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>		
Week:		10/08/12	10/14/12	-TWTF--				3	\$650.00	0.00		
N 5	WTNH	10/09/12	10/12/12	Early Fringe M-F	4p-5p		:30				2	\$1,800.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>		
Week:		10/08/12	10/14/12	-TWTF--				2	\$900.00	0.00		
N 6	WTNH	10/09/12	10/12/12	GMA	7a-9a		:30				3	\$4,350.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>		
Week:		10/08/12	10/14/12	-TWTF--				3	\$1,450.00	0.00		
N 7	WTNH	10/09/12	10/12/12	News 8 5p-6p	5p-530p		:30				2	\$3,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>		
Week:		10/08/12	10/14/12	-TWTF--				2	\$1,500.00	0.00		
N 8	WTNH	10/09/12	10/12/12	News 8 5p-6p	530p-6p		:30				1	\$1,500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>		
Week:		10/08/12	10/14/12	-TWTF--				1	\$1,500.00	0.00		
N 9	WTNH	10/09/12	10/12/12	News 8 6p-630p	6p-630p		:30				3	\$6,600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>		
Week:		10/08/12	10/14/12	-TWTF--				3	\$2,200.00	0.00		
N 10	WTNH	10/09/12	10/12/12	Nightline	1135p-120630a		:30				3	\$2,400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>		
Week:		10/08/12	10/14/12	-TWTF--				3	\$800.00	0.00		
N 11	WTNH	10/09/12	10/12/12	M-F 7p-730p	7p-730p		:30				2	\$8,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>		
Week:		10/08/12	10/14/12	-TWTF--				2	\$4,000.00	0.00		
N 12	WTNH	10/09/12	10/12/12	M-F 730p-8p	730p-8p		:30				2	\$5,600.00

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified.



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8 Elm Street
New Haven, CT 06510
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<u>Contract / Revision</u>	<u>Alt Order #</u>
213154 /	6861679

<u>Contract Dates</u>	<u>Product</u>	<u>Estimate #</u>
10/09/12 - 10/15/12		1991

<u>Advertiser</u>	<u>Original Date / Revision</u>
POL/DSCC IE	10/08/12 / 10/08/12

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount	
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>				
Week:		10/08/12	10/14/12	-TWTF--				2	\$2,000.00	0.00				
N 13	WTNH	10/13/12	10/13/12	ABC College Football	ABC College Football		:30				NM	1	\$2,000.00	
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>				
Week:		10/08/12	10/14/12	-----S-				1	\$2,000.00	0.00				
N 14	WTNH	10/15/12	10/15/12	The View	The View		:30				NM	1	\$400.00	
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>				
Week:		10/15/12	10/21/12	M-----				1	\$400.00	0.00				
N 15	WTNH	10/15/12	10/15/12	Early Morning News	Early Morning News		:30				NM	1	\$400.00	
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>				
Week:		10/15/12	10/21/12	M-----				1	\$400.00	0.00				
										Totals			32	\$4,400.00

Time Period	# of Spots	Gross Amount	Net Amount
10/01/12 - 10/15/12	32	\$4,400.00	\$3,760.00
		\$400.00	\$0.00

Signature: _____ Date: _____

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Last Received: 10/06/2012 3:36 PM
Showing Buylines: All Lines

Station WTNH-TV NEW HAVEN, CT.
Advertiser () DSCC IE
Product DSCC IE
Estimate# 1991
Buyer Dan Nagelberg
Phone#
Fax#

Agency () WATERFRONT STRATEGIES
3050 K ST NW
WASHINGTON, DC 20007
Agency C/P1/P2/E 49/53/1991
Flight Dates 10/09/2012 - 10/15/2012
Hiatus Weeks

Rep Firm
Sales Office () PHILADELPHIA
Salesperson () KATE BRADY
Salesperson Phone# 215-567-6005
Salesperson FAX# 215-567-5938

--- CONTRACT COMMENT ---

DSCC IE SC=*

OK 10/8

Ln	Dates	Day	Time	Spots/Week	Len	Rate	Program	Total Spots	LT	# of Weeks	Total Cost	Daypart
1	10/09-10/12	TU-F	9A-10A	3	:30	\$600.00	DR. PHIL	3		1	\$1,800.00	
2	10/09-10/12	TU-F	10A-11A	3	:30	\$600.00	RACHAEL RAY	3		1	\$1,800.00	
3	10/09-10/12	TU-F	11A-12P	2	:30	\$900.00	THE VIEW	2		1	\$1,800.00	
4	10/09-10/12	TU-F	1P-2P	3	:30	\$650.00	THE CHEW	3		1	\$1,950.00	
5	10/09-10/12	TU-F	4P-5P	2	:30	\$900.00	JUDGE JUDY	2		1	\$1,800.00	
6	10/09-10/12	TU-F	7A-9A	3	:30	\$1,450.00	GOOD MORN AMERICA	3		1	\$4,350.00	
7	10/09-10/12	TU-F	5P-530P	2	:30	\$1,500.00	NEWS 8 AT 5PM	2		1	\$3,000.00	
8	10/09-10/12	TU-F	530P-6P	1	:30	\$1,500.00	NEWS 8 AT 530PM	1		1	\$1,500.00	
9	10/09-10/12	TU-F	6P-630P	3	:30	\$2,200.00	NEWS 8 AT 6PM	3		1	\$6,600.00	
10	10/09-10/12	TU-F	1135P-1205A	3	:30	\$800.00	NIGHTLINE	3		1	\$2,400.00	
11	10/09-10/12	TU-F	7P-730P	2	:30	\$4,000.00	JEOPARDY	2		1	\$8,000.00	
12	10/09-10/12	TU-F	730P-8P	2	:30	\$2,800.00	WHEEL OF FORTUNE	2		1	\$5,600.00	
13	10/13-10/13	SA	12P-6P	1	:30	\$2,000.00	ABC COLLEGE FOOTBALL	1		1	\$2,000.00	
14	10/15-10/15	M	11A-12P	1	:30	\$900.00	THE VIEW	1		1	\$900.00	

Rep Order# 6861679 Ver# 1 Status New Traffic Order# Printed: 10/08/2012 8:37 AM 2 of 2

EC'd Yes Last Received: 10/06/2012 3:36 PM

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Station WTNH-TV NEW HAVEN, CT.
Advertiser () DSCC IE
Product DSCC IE
Estimate# 1991
Buyer Dan Nagelberg
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Salesperson () KATE BRADY
Salesperson Phone# 215-567-6005
Salesperson FAX# 215-567-5938

Ln	Dates	Day	Time	Spots/Week	Len	Rate	Program	Total Spots	LT	# of Weeks	Total Cost	Daypart
15	10/15-10/15	M	4P-5P	1	:30	\$900.00	JUDGE JUDY	1		1	\$900.00	

---REPORT TOTALS---

Report Totals: 32 / \$44,400.00

---SALES MONTHLY TOTALS---

Oct 12: 32 / \$44,400.00
Sales Totals: 32 / \$44,400.00
Station Totals: 32 / \$44,400.00
Lines not sent/rcld/rtrn: 0 / \$0.00

---COMPETITIVE---

Market Totals	\$220,896	CABL 0%	WCCT 0%	WCTX 0%	WFSB 24%	WHCT 0%
		WRDM 0%	WTIC 30%	WTNH 20%	WUVN 0%	WVIT 24%
		XXX 0%				

Books null
Demos RA35+

--- CREDIT RISK ---

CASH IN ADVANCE

AGREEMENT FORM FOR NON-CANDIDATE/ISSUE ADVERTISEMENTS

Station and Location:	Date:
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I, DAN NAGELBERG
do hereby request station time concerning the following issue:

DSCC-IE

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
	AS ORDERED				

Total Charges:

This broadcast time will be used by: DSCC-IE

Does the programming (in whole or in part) communicate "a message relating to any political matter of national importance?"

☒ Yes
☐ No

For programming that "communicates a message relating to any political matter of national importance," list the name of the legally qualified candidate(s) the programming refers to, the office(s) being sought and the date(s) of the election(s) (if applicable):

For programming that "communicates a message relating to any political matter of national importance," attach Agreed Upon Schedule (Page 3)

I represent that the payment for the above described broadcast time has been furnished by:

DSCC-IE

and you are authorized to announce the time as paid for by such person or entity. The entity furnishing the payment, if other than an individual person, is:

☐ a corporation; ☐ a committee; ☐ an association; ☐ or other unincorporated group.

The names, offices, and addresses of the chief executive officers, directors, and/or authorized agents of the entity are named below (may be attached separately):

MARTHA MCKENNA, DIRECTOR IE
430 S. CAPITOL ST SE
WASHINGTON DC 20003

THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACMENT OF ADVERTISING.

I agree to indemnify and hold harmless the station for any damages or liability, including reasonable attorney's fees, that may ensue from the broadcast of the above-requested advertisement(s). For the above-stated broadcast(s), I also agree to prepare a script, transcript, or tape, which will be delivered to the station at least _____ before the time of the scheduled broadcasts.

TO BE SIGNED BY ISSUE ADVERTISER

4/27/12
Date

Signature
202-538-8700
Contact Phone Number

TO BE SIGNED BY STATION REPRESENTATIVE

☐ Accepted
 ☐ Accepted in Part
 ☐ Rejected

Signature

Printed Name

Title

AGREED UPON SCHEDULE

For All Issue Advertisements That Communicate a Message Relating to Any
Political Matter of National Importance

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
	AS ORDERED				

Total Charges:

AFTER AIRING OF BROADCASTS:

Attach invoices or Schedule Run Summary to this Form showing:

- (1) actual air time and charges for each spot;
- (2) the date(s), exact time(s) and reason(s) for Make-Good(s), if any; and
- (3) the amount of rebates given (identify exact date, time, class of broadcast and dollar amount for each rebate), if any.

Note: Because the FCC requires that the political file contain the actual times the spots air, that information should be included in the file as soon as possible. If that information is only generated monthly, the file should include the name of a contact person who can provide the times that specific spots aired.